



DEMONSTRATE SOA VALUE QUICKLY

The ProSoft SOA Jump Start is a methodical and focused plan for showing how to best use your enterprise business services. The objective is to show immediate results on improving a key business challenge, and then use that development to fuel and fund additional projects.

- ✓ Help identify and select the right applications to use for proof of concept?
- ✓ Help you explore the critical characteristics of SOA and their impact?
- ✓ Help prove SOA value quickly for additional project funding?
- ✓ Help define manageable, step-by-step SOA process that will not over extend your staff?

DESIGNED TO PROVING ROI IN YOUR FIRST PROJECT

The SOA Jump Start is the first step towards proving **ROI on SOA**

Since SOA is a change in operations as well as technology, it is important to take a pragmatic approach rather than revolutionizing your IT operations in one broad sweep. By taking manageable and successful steps, you will earn respect and enterprise endorsement.

ProSoft will help you choose a key business challenge for your first implementation and define the best use and architecture for your enterprise services. This process can then be used for your subsequent implementations and will enable you to build upon the value of your projects.

We use **SAP XI** to provide view of your organization's enterprise services and track detailed performance metrics. Built-in progress measurements enable you to provide clear, quantifiable ROI data to company executives. Quite simply, we help you choose, implement, and prove success in your first SOA implementation to fuel and fund future development

BENEFITS

- **Demonstrate immediate value** A proof of technology supports SOA development in your unique environment. We show you how to build Web Services one project at a time and link them together to prove value and improve IT operations.
- **The right start towards progress** By starting with a focused engagement on overcoming a key business or IT challenge your SOA Jump Start will quantify the value of SOA and fuel organizational momentum and financial support for future development.
- **Test drive the technology** Gain practical in-house knowledge of SOA concepts and learn how to best apply them to your unique business and IT environment.
- **Show how SOA makes business processes efficient** Demonstrating the benefits of reusing Web Services from one business process to the next will prove that IT can deliver business applications faster and less expensively.
- **Get the tools to show how reuse is saving your IT operations money** Our operational dashboards and reports enable senior management to see what shared services are being reused. As reuse goes up, development time goes down.

Capitalize on
existing
investment
while
minimizing
the risks of
introducing
new
technologies

SOA JUMP START DELIVERABLES

The final outcome of an SOA Jump Start is dependent on the business challenge that you want to improve. We prove the technology and underpin the value of SOA. Simply put,

- We code your Web Services to comply with SOA standards, helping derive maximum reuse.
- We test Web Services in your environment before embarking on a full SOA implementation.
- We provide an operational dashboard to see how your Web Services are being reused.
- We train your staff and pass knowledge to them, helping them with future SOA development.
- SOA Jump Start begins to instill service development disciplines and governance practices, allowing your organization to become self-sufficient in your SOA roll-out.

SOA JUMP START SCOPE DURATION & APPROACH

By focusing on improving a specific business process, SOA Jump Start limits the number of shared services that are developed. From our best-practice experience, this pragmatic approach provides greater ROI and faster adoption of SOA throughout the enterprise.

The goal of the SOA Jump Start is to expose a set number of IT assets within 3-6 weeks:

- **Step one: Define** - We gather technical requirements and model/layout your SOA.
- **Step two: Design** – We write code, configure services implement policies and rules
- **Step three: Deploy** - We deploy shared services that are tested for quality assurance.
- **Step four: Mentor**- We mentor your team to ensure knowledge transfer.

Once completed, an SOA Jump Start can be used again to expose a different set of IT assets as shared services for your next business process improvement project.

The SOA Roadmap is a recommended first step and will greatly enhance the SOA Jump Start, but it is not a prerequisite. Depending on your SOA readiness, you might benefit most from embarking on an SOA Jump Start first.

FOR MORE INFORMATION

The SOA Jump start is a fixed price offering, and is available in most countries.

Please contact your local ProSoft sales representative or consultant for availability or visit www.prosoftcyberworld.com/services.

